



**Hampton Roads Association for Financial Professionals**

**Breakfast Meeting—Holiday Inn Select Norfolk**  
1570 N. Military Highway  
Norfolk, VA 23502

**Tuesday, December 15, 2009**  
[www.hrafp.org](http://www.hrafp.org)

HRAFP now features online, electronic registration for all events. Please use this link to RSVP:

<http://hamptonroadsafp1.eventbrite.com>

- 8:00 a.m. Registration/ Networking
- 8:30 a.m. Breakfast & Welcome/Joe Everitt, President
- 9:00 a.m. Speaker Introduction – Darrell Katovsich
- 9:50 am. Announcements – Joe Everitt, President
- 10:15 a.m. Adjournment

Topic: **“Current Treasury Initiatives within the Commonwealth of Virginia”**

Speaker: Manju Ganeriwala,  
Treasurer of Commonwealth of Virginia

Fees:

- No charge for HRAFP Members
- \$30 Non-Members/Guests

RSVP no later than December 10<sup>th</sup> using the above new link. If you have questions regarding the registration process, please contact Darrell Katovsich [Darrell.Katovsich@wachovia.com](mailto:Darrell.Katovsich@wachovia.com)

**REMINDER:**

Approved for 1 CTP/CCM recertification credit by the Association for Financial Professionals. Members/guests are reminded to please sign up at the registration table to receive your electronic certificate.

**\* Don't forget to complete your survey – we are interested in your suggestions and comments!**



*Don't Miss Out*

**UPCOMING MEETING DATES:**

- February 16, 2010 – Economic Luncheon
- April 20, 2010 – Annual Education Conference
- June 15, 2010 – Breakfast Meeting – speaker TBA



Manju Ganeriwala,  
Treasurer of  
Commonwealth of  
Virginia

**Presents a Breakfast with Manju Ganeriwala**

With nearly 25 years of experience in the public and private sectors of finance, Manju Ganeriwala was appointed State Treasurer of Virginia by Governor Timothy M. Kaine effective January 1, 2009. Prior to her appointment, Ganeriwala served as Deputy Secretary of Finance in Governor Kaine's Cabinet. As Deputy Secretary, Ganeriwala was a key advisor to the Governor on all financial matters of the Commonwealth, including the crafting of the biennial state budget, issuing debt, retaining Virginia's "AAA" bond rating, and maintaining the Commonwealth's status as one of the best financially managed states.

As Treasurer of Virginia, Ganeriwala manages over \$1wala also served in leadership positions at the Virginia Department of Planning and Budget where she served as the agency's Associate Director for eight years. Prior to assuming this role, Ganeriwala served the agency as a Senior Analyst for six years. In her capacity as Associate Director and Senior Analyst, she advised several Governors and their Cabinet officials on policy and fiscal issues in the areas of Health and Human Services, Economic Development, and Natural Resources. Her leadership experience also includes strategic planning and long-range forecasting for the East Ohio Gas Company in Cleveland.

Ganeriwala holds a Bachelor of Commerce degree from the University of Bombay and a Master's in Business Administration degree from the University of Texas at Austin. A resident of Virginia since 1983, she resides in Henrico County. She and her husband Suri Ganeriwala have two children.

**About the Conference Topic:**

**CURRENT TREASURY INITIATIVES WITHIN THE COMMONWEALTH OF VIRGINIA**

Mrs. Ganeriwala will speak to current Treasury Management initiatives within the Commonwealth of Virginia. She will provide an overview of the recent changes in the Virginia Security for Public Deposits Act (SPDA) and its impact on qualified public depositories within the Commonwealth of Virginia. Her comments will center on the choice of qualified public depositories to opt out of the SPDA pool of qualified public depositories and support public funds under new collateralization parameters. She will recap the risk analysis done to manage the financial viability of all qualified public depositories to reduce the risk exposure for public funds held by the Commonwealth of Virginia and all state municipalities. In addition, Mrs. Ganeriwala will spend time reviewing the paper-to-electronic payment initiatives throughout the State. She will recap the various projects of several agencies that have moved quickly to electronic payment processing to reduce cost and improve revenue flow. She will, also, highlight the effective employment of many Check 21 solutions available today and how the State is leveraging Credit Card, Debit Card and ACH payment options.

*We encourage you to invite those at senior management levels within your organization who may want to have an opportunity to interact with the Treasurer of the Commonwealth of Virginia.*

**Thank you to the Commonwealth of Virginia**