

PROFILE

Sue Miller

Vice President, Regional Business Development Commercial Banking

Sue Miller is responsible for leading the sales and marketing efforts throughout VA and WV for three Regional Commercial Banking Offices located in Norfolk, Richmond, and Roanoke. She works closely with the Regional Vice Presidents, Relationship Managers and Loan Team Managers who comprise those teams and ultimately manage the relationships, to identify prospects and build relationships throughout the coverage areas. These teams of professional bankers provide financial services to middle market companies including credit, treasury management, international, wealth, expense control and risk management products.

Sue joined Wells Fargo in 2005 in Atlanta to develop business throughout the Southeast and MidAtlantic for newly opened RCBOs in Atlanta, Nashville, Tampa, and later Richmond, which opened in 2006. In 2008 Sue began to focus on VA and WV rather than the 7 states previously covered, and following the Wachovia merger, further focused efforts on the 3 Virginia RCBOs.

Prior to joining Wells Fargo, Sue spent 11 years in asset-based lending business development throughout the Southeast. Six of those years were spent with Congress Financial/First Union Business Credit/Wachovia Capital Finance, three with Bank of America Business Credit/NationsBank Business Credit, and two with SouthTrust Bank. Prior to which Sue spent 13 years with ITT Commercial Finance/Deutsche Financial Services providing distribution finance or floorplanning, private label finance, and asset-based lending in a variety of increased roles including credit, collections, and middle management and P&L management.

Sue received her Bachelor of Science, Magna Cum Laude, with dual majors in Management Science and Finance, and a minor in Economics from the University of Missouri – St. Louis.

Sue is an active member of the Association for Corporate Growth, Venture Forum, CFA, TMA, and FEI.

Sue and her husband have two sons and a dog, and reside in Richmond and Atlanta.